



TIDWIT

HCL



CONTACT US

Call or email us to find out how TidWit will help your organization better meet its digital ecosystem needs:



703.761.7600



sales@tidwit.com



www.tidwit.com



CHALLENGE

HCL Technologies is an \$8B+next-generation global technology company that helps enterprises reimagine their businesses for the digital age. HCL's strong culture of invention and relentless focus on customer relationships motivated them to partner with TidWiT to better scale online learning content for Microsoft Azure and other related technology services around the world.



TIDWIT

THE DIGITAL ECOSYSTEMS NETWORK

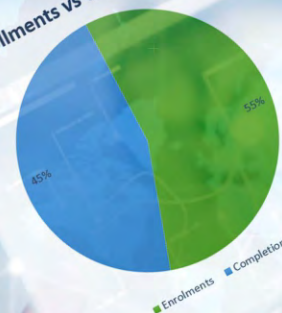
SOLUTION

HCL needed to launch a high volume of online training courses to keep their worldwide engineering staff current on the latest Microsoft and other leading technology solutions. Using the TidWiT solution with a single interface, HCL eliminated the need to develop their own LMS or create time-consuming manual processes to procure and distribute vital content. This dynamic solution created real-time access to the latest Microsoft content that scaled easily across the entire organization.

RESULTS

Deploying TidWiT fully in only a few weeks allowed HCL to be more Azure conversant in its customer conversations and helped accelerate the identification of significant new sales opportunities. Greater accountability from comprehensive TidWiT reporting and internal content marketing capabilities produced a fast ramp for crucial content to reach nearly 1,500 engineers in only 8 weeks--significantly faster than the months it would have taken using other methods. The easy to use TidWiT single interface that saved hours of HCL engineer time to find the right content on their own also paves the way to hundreds of thousands of dollars saved annually.

Enrollments vs Completions



Name	Value
Architecting Microsoft Azure Solutions	188
Exam AZ-100: Microsoft Azure Infrastructure and Deployment	187
Microsoft Azure Developer Core Solutions (R)	160
Exam AZ-200: Microsoft Azure Developer Core Solutions	153
Exam AZ-100: Microsoft Azure Infrastructure and Deployment	148
Microsoft Azure Architect Design (R)	144
Microsoft Azure Infrastructure and Deployment (R)	136
Implementing Azure Infrastructure Solutions (Exam 70-533)	135



TidWiT speeds up our engineering enablement, strengthens our sales, makes it so much easier to get updated content real time and couldn't be easier to deploy and scale.

Meghna Singh
Cloud Business Management, HCL



HCL

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